

Lee & Associates

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Lance Ginn

ABOUT

Lance Ginn is a seasoned commercial real estate professional with over a decade of experience advising clients in the industrial, office, and land sectors. As a Principal & Associate Broker with Lee & Associates in New Orleans, Lance combines strategic insight, deep market knowledge, and a relationship-driven approach to help clients succeed in every transaction.

A Monroe, Louisiana native, Lance attended Louisiana State University where he earned a Bachelor of Science in Management from the E.J. Ourso College of Business in 2014. He then began his commercial real estate career in Baton Rouge and quickly established himself as a top performer.

Since moving to New Orleans in 2020, Lance has built a reputation as a trusted advisor and skilled negotiator. He has earned the Gold Level Achievement Award from NOMAR CID four years in a row (2021-2024). Licensed in Louisiana and Mississippi, his practice spans landlord and tenant representation, investment sales, as well as strategic acquisitions and dispositions. His primary focus is on industrial and office properties throughout Southeast Louisiana. Lance is recognized for his attention to detail, responsiveness, and ability to bring deals across the finish line.

Clients describe Lance as attentive, straightforward, and dependable. He prides himself on his timeliness and communication skills. His philosophy for providing excellent client communication is rooted in integrity and honesty. For Lance, real success means building long-term relationships and...