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EXPERTISE

- Industrial
- Land
- Healthcare
- Hospitality
- Retail
- Office
- Investment



Melissa S
Warren,
CCIM

Senior Advisor & New Orleans
Market Leader

ABOUT

Melissa S. Warren, CCIM is a Senior Commercial Real Estate Advisor and the New Orleans metropolitan market leader for Stirling. She has provided clients with commercial real estate advisory services since 2001. As a Senior Advisor with Stirling in New Orleans, LA, Ms. Warren focuses on industrial, office, and retail sales, leasing, and tenant and landlord representation. On behalf of clients, Melissa has been responsible for conducting investment, market, and financial analysis and negotiating purchase and lease contracts. She coordinates transaction due diligence, site selection services, and user decision analysis, and assists clients with planning and zoning matters. Additionally, Melissa has represented medical clients with medical retail and office site selection services. Before joining Stirling, she was the leasing agent for East Jefferson General Hospital in Metairie, LA. She has represented financial institutions in the disposition of distressed commercial assets and excess branch disposition. Over the years, she served numerous industrial and bioscience clients providing them with the services of site selection, market analysis, shipyard disposition, industrial park and river terminal land acquisition, ground-up development, and asset disposition.

Ms. Warren's organizational service includes founding Board Member and President of NAIOP Gulf Coast Chapter, Board Member of NAIOP Corporate Board of Directors (the Commercial Real Estate Development Organization), past Board Member and President Ex-Officio of the NOMAR-CID (New Orleans Metropolitan Association of Realtors - Commercial Investment Division); and past Board Member of LACDB (the Louisiana Commercial Database). Commercial Real Estate professional...