



Stirling Baton Rouge

EMAIL

dwatts@stirlingprop.com

OFFICE

225-802-2727

MOBILE

225-802-2727

OFFICE ADDRESS

8550 United Plaza Blvd, #101, Baton Rouge, LA
70809



Danny L Watts

Senior Advisor

ABOUT

Danny L. Watts is a Senior Advisor with Stirling's commercial real estate team, working from the company's Baton Rouge, Louisiana, office. With more than 20 years of brokerage and advisory experience, Danny brings extensive knowledge of the commercial and industrial real estate markets.

He specializes in the sales and leasing of industrial, office, and special-use properties. His specific areas of focus include site selection, land brokerage-from small, single-tenant parcels to major developable sites, and property valuation.

One of Danny's greatest strengths is helping his clients navigate the ever-changing landscape of commercial real estate and serves in an advisory role during transactions. He is fluent in the requisite studies, tests, reports, and coordination of the multiple third parties necessary to successfully steer a project through the final closing. He also has a thorough understanding of rezoning, land use, and entitlement issues.

Danny frequently serves as a consultant on large special-use commercial projects related to regulatory licensing, helping clients achieve required compliance issues and valuation. He was instrumental in the success of a 14-parish assignment across the State of Louisiana for a major landfill development project, and has worked with several additional developments, from solid waste disposal companies to operators of MSW to C&D landfills. He has also effectively advised clients on the changing highest and best use of troubled assets like the transition from special-use/restaurant assets to retail use.

Prior to joining Stirling, Danny served as a Senior Advisor with SVN | Graham, Langlois & Legendre commercial real estate firm in Baton Rouge, Louisiana. He is a graduate of Louisiana State...