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Charles Cornay

Senior Advisor

ABOUT

Charles Cornay serves as a Senior Advisor for Stirling's commercial real estate team, working from the Lafayette, LA, office since 1996. His experience makes him an expert in his field. His experience includes the recent sale of 2 industrial distribution centers with a combined square footage of 200,000 sq.ft. He is accomplished in Seller and Buyer representation, primarily focused on industrial, office and land segments in the market. He has successfully negotiated over 1,000 sales and leasing transactions, working with a diverse client base, including grocery stores, apartment complexes, restaurants, retailers, and land developers/users.

Mr. Cornay's abilities include market strategies, site selection, site analysis, assistance in due diligence, and monitoring deals with potential customers.

Charles has been an advisor with Stirling since 1996 or 28 years. He is a member of Stirling Industrial Advisors, One Acadiana, Lafayette Chamber of Commerce, Leadership Lafayette, National Association of Realtors, and the Realtor Association of Acadiana.