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Thomas Parsons

Senior Advisor

ABOUT

Tommy Parsons is a Senior Advisor with Stirling. He graduated from Southeastern Louisiana University in 2000 with a Bachelor of Science in Business Administration. Since 2004, he has focused on the Ascension Parish industrial market with a primary concentration in development, brokerage, and construction of Industrial Office/Warehouse space.

Tommy has a working knowledge of the specific challenges associated with land in Ascension Parish including wetlands mitigation, DOTD permits, available utilities, identification of flood zones, and other site related issues. In addition, he has built strong community relationships with developers, real estate professionals, and civic leaders to better inform his clients during the site selection process. Tommy has represented several national tenants including Kellogg, Brown & Root, National Trench Safety, as well as numerous regional and local companies.

One of Tommy's greatest assets is his ability to fairly and aggressively negotiate on behalf of his clients. He has a thorough knowledge of the market and a unique ability to solve client problems with honesty and creativity.

Prior to joining Stirling, Tommy served as Senior Advisor with SVN | Graham, Langlois & Legendre commercial real estate firm in Baton Rouge, Louisiana. Before his work in real estate brokerage, Tommy was involved in a family business of truck stops and convenience stores with 15 locations in the Baton Rouge MSA. This experience provided him with a strong foundation in retail business and customer service.